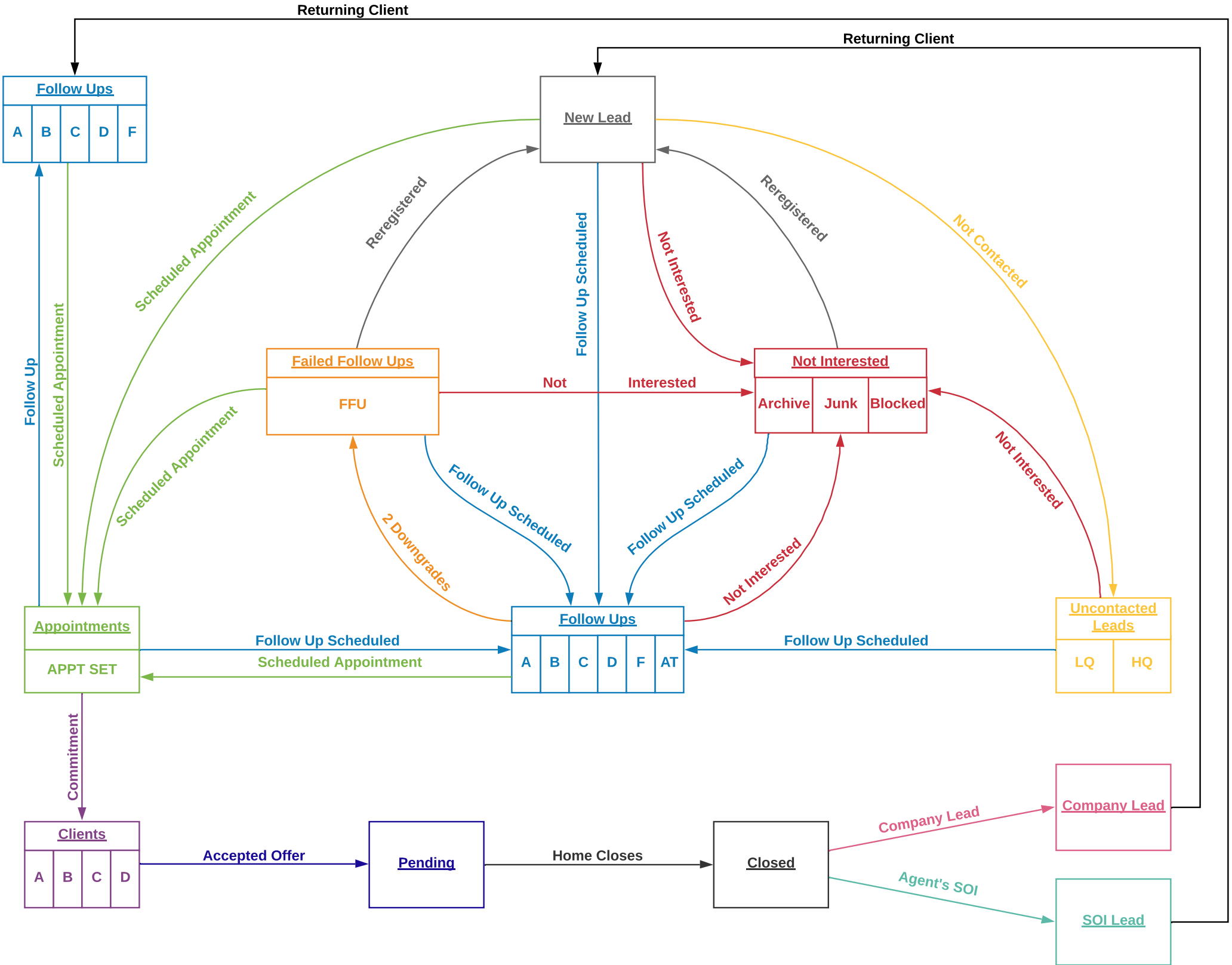
Returning Client
Returning Client
Follow Ups
A
B
C
D
F
New Lead
Scheduled Appointment
Reregistered
Follow Up Scheduled
Not Interested
Reregistered
Not Contacted
Follow Up
Scheduled Appointment
Failed Follow Ups
FFU
Not
Interested
Not Interested
Archive
Junk
Blocked
Scheduled Appointment
Follow Up Scheduled
Follow Up Scheduled
Not Interested
2 Downgrades
Not Interested
Appointments
APPT SET
Follow Up Scheduled
Scheduled Appointment
Follow Ups
A
B
C
D
F
AT
Follow Up Scheduled
Uncontacted Leads
LQ
HQ
Commitment
Clients
A
B
C
D
Accepted Offer
Pending
Home Closes
Closed
Company Lead
Company Lead
Agent's SOI
SOI Lead